

From: Paul Glanville [<mailto:Paul.Glanville@GASTECHNOLOGY.ORG>]
Sent: Friday, August 30, 2013 2:31 PM
To: Frank Salensky (frank@greffensys.com); escatel@greffensys.com
Subject: M2G Field testing over 2013-14 heating season

Frank/Daniel,

As usual the summer went by very quickly, I hope you are both doing well. I wanted to touch base on our recently completed and future plans for M2G-related activities:

Lab testing – As you know, we finished up lab testing earlier this year comparing your M2G to a competing product. Our results are currently under review by our utility sponsors and overall, they have been pleased with the M2G. We intend to publish these complete lab results to ASHRAE in January (without naming manufacturers) using the attached draft. Bottom line, we found that the M2G had 10% and 17% reductions in gas use for a simulated year in a school and hotel respectively, you may freely quote these results and being in a forthcoming published paper.

Overall the utilities have been pleased with the results, part of this field effort is supported by Nicor Gas who is interested in better understanding the potential savings from the M2G.

Thanks,

Paul Glanville, P.E.
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